

Message Text

UNCLASSIFIED

PAGE 01 DAKAR 05800 101803Z

44

ACTION COME-00

INFO OCT-01 AF-08 EUR-12 ISO-00 EB-07 USIE-00 CIAE-00

INR-07 LAB-04 NSAE-00 PA-02 SIL-01 PRS-01 INRE-00

SSO-00 /043 W

----- 061222

O 101700Z SEP 76

FM AMEMBASSY DAKAR

TO SECSTATE WASHDC IMMEDIATE 6512

AMEMBASSY ABIDJAN PRIORITY

AMEMBASSY BRUSSELS PRIORITY

AMEMBASSY LONDON PRIORITY

AMEMBASSY NAIROBI PRIORITY

AMEMBASSY ROME PRIORITY

UNCLAS DAKAR 5800

STATE AF/W FOR KILLION

COMMERCE/OIM/AF/BIC FOR MILLER AND HAHN

E.O. 11652: N/A

TAGS: BEXP, SG

SUBJECT: SECOND INTERNATIONAL FAIR OF DAKAR

1. SUMMARY. EMBASSY IN DAILY CONTACT WITH LOCAL REPRESENTATIVES OF U.S. FIRMS AND SEEKING TO OBTAIN FAIR PARTICIPATION AGREEMENTS. REQUEST USDOC/JSTATE AND ADDRESSEE EMBASSIES ASSIST WITH U.S. OR LOCAL OFFICES AS INDICATED TO OBTAIN DECISION ON PARTICIPATION IN FIAR. END SUMMARY.

2. USDOC/STATE- EMBASSY RECEIVED LETTER JULY 26 FROM PATRICK REISS, REP CHAMPION SPARK PLUG IN MADRID TRANSFERRING ACTION ON INVITATION LETTER TO ED BURNS OF CHAMPION SPARK PLUG, TOLEDO, OHIO. (NO PHONE). TO DATE WE HAVE NOT HEARD FROM MR. BYRNES. APPRECIATE COMMERCE FOLLOW-UP.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 DAKAR 05800 101803Z

3. USDOC/STATE: EMBASSY CONTACTED LOCAL REP PIPER

AIRCRAFT, WHO PARTICIPATED IN 1974 FAIR BUT WHO NOW ASSERTS CANNOT AFFORD \$2500 PARTICIPATION FEE. WILLING TO PARTICIPATE HOWEVER IF PIPER IN LOCK HAVEN PENNSYLVANIA WILL UNDERWRITE COST. EMBASSY HAS ALSO WRITTEN TO WOLFGANG SZEBART, REP BOEING AIRCRAFT IN ROME (TEL 360-6641) ON FAIR. IN VIEW SALE OF \$14.5 MILLION AIRCRAFT TO GOS AND RECENT WEST AFRICAN PROMOTION TOUR, BOEING SHOULD BE TO WILLING MAKE THIS EXTRA STEP. SUGGEST COMMERCE TAKE ACTION WITH PIPER AND WITH BOEING IN SEATTLE. HOPE EMBASSY ROME CAN URGE MR. SZEBART TO PARTICIPATE IN FAIR.

4. EMBASSY BRUSSELS: WE HAVE RECEIVED LETTER DATED SPT. 3 FROM JEAN VAN NEYGHEM, EUROPEAN MARKETING MANAGER, S.A. THOMAS EDISON INTERNATIONAL OF LIEGE, BELGIUM (041-53-05-20. MR. NEYGHEM HAS INDICATED HE ASKED FOR SPACE IN SENEGALESE PAVILION BUT BEFORE LEARNING OF AMERICAN PAVILION. IF EDISON HAS NOT PAID FEES, HE MAY BE TRANSFERRED TO AMERICAN PAVILION. WOULD APPRECIATE EMBASSY BRUSSELS CONTACTING MR. NEYGHEM, ASCERTAIN WHETHER HE HAS PAID FOR SPACE, AND INFORM HIM THAT USG WILL PAY 50 PERCENT OF EXHIBIT COSTS FOR SPACE IN AMERICAN PAVILION. WE ARE SENDING FURTHER INFORMATION TO HIM BY MAIL.

5. EMBASSY ABIDJAN : WE HAVE LETTER DATED AUGUST 27 FROM G.T.H. DAVIES, WEST AFRICAN MANAGER, CUMMINS ENGINE COMPANY IN ABIDJAN, B.P. 1888, NO PHONE. EMBASSY RESPONDED TO MR. DAVIES INDICATING COMPANY CAN USE FAIR TO SEARCH FOR LOCAL REPRESENTATION AND CAN HAVE ANY EXHIBIT FORMAT DESIRED. REQUEST EMBASSY QUERY DAVIES AS TO TINTEREST IN SMALL SCALE EXHIBIT WITHOUT EQUIPMENT.

6. EMBASSY LONDON: WE HAVE LETTER DATED JULY 26 FROM J.T. MCDERMOTT, BLAKC AND DECKER (NIGERIA) LTD., INFORMING US THAT AMBASSADOR'S INVITATION LETTER HAD BEEN TRANSFERRED TO J.W. SNELL, BLACK AND DECKER LTD., CANNON LANE, MAIDENHEAD, BERKSHIRE, KNO PHONE) FOR ACTION. MR. SNELL HAS NOT CONTACTED EMBASSY DAKAR
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 DAKAR 05800 101803Z

CONCERNING COMPANY'S INTENTION TO PARTICIPATE AND WE COULD APPRECIATE ANY INFORMATION EMBASSY LONDON CAN DEVELOP.

7. COMMERCE/STATE: AS MENTIONED REF (A), LAYNE-BOWLER, TII, ESCO OF OREGON (PARIS OFFICE) AND NL INDUSTRIES OF COLORADO RESPONDED AFFIRMATIVELY TO AMBASSADOR'S INVITATION AND HAVE BEEN SENT FOLLOW-UP INFORMATION

BY EMBASSY. APPRECIATE FOLLOW UP ACTION: HAS FIAR
MATERIAL BEEN RECIEVED, HAVE AGREEMENTS BEEN SIGNED?

8. LOCAL REP AMANA APPLIANCES RECEIVED TELEX FROM
AMANA IOWA STATING LATTER WOULD PROVIDE CHECK AND PAR-
TICIPATION AGREEMENT TO USDOC. HAS COMMERCE RECEIVED
AMANA CHECK?

9. LOCAL REP FOR AMPEX TRYING TO CONVINCE AMPEX U.S.
(REDWOOD CITY, CALIFORNIA 415-367-2011) TO PARTICIPATE
AND WOULD APPRECIATE ANY ASSISTANCE COMMERCE COULD
PROVIDE.

10. WHAT IS USDOC TALLY OF RECEIVED CHECKS AND SIGNED
PARTICIPATION AGREEMENTS?
DAVIS

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 10 SEP 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976DAKAR05800
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760342-0966
From: DAKAR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760974/aaaacldn.tel
Line Count: 131
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: cahillha
Review Comment: n/a
Review Content Flags:
Review Date: 27 FEB 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 FEB 2004 by MaustMC>; APPROVED <13 JAN 2005 by cahillha>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SECOND INTERNATIONAL FAIR OF DAKAR
TAGS: BEXP, SG
To: STATE
ABIDJAN
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006